

BRIEF

Report on Demand-Driven Acquisition (DDA), at the Australian National University Library in 2015

SUBJECT

Summary

The Australian National University Library undertook a pilot of DDA with ProQuest in 2015. A profile was selected that best met user needs. During the period of the pilot there were 3346 short term loans at an average cost per short term loan of \$24.64. This is significantly less than a rush inter-library loan and gave library clients immediate access to the monographs they wished to access. After 3 short term loans purchase was automatically triggered. 254 titles were purchased, with an average use of each title (mean) of 20.13 and an average cost per book of \$147.90. Note that there was a reduction in another package as part of the pilot which provide a significant financial advantage to the university.

Overall 59 per cent of monographs selected by library clients were reused (4750 uses of autopurchased titles) and short term loans constituted 41 per cent of use (3346).

The results of the pilot demonstrate that the advantages of DDA were immediate access to full text resources on request, with titles used up to 311 times. Although most titles were in the humanities and social sciences disciplines use of the science titles selected was relatively high and a number of law titles were also selected and used.

Future DDA should consider the content and price for various packages and be undertaken with regular review of price and impact on teaching and research.

Introduction

Libraries have built collections using a range of mechanisms designed to acquire material that support their users needs. Over the past decades the techniques available to acquire resources have changed and improved.

Two major factors have changed the ANU Library's acquisition of monographs in the last five years.

The first is the increase in availability or rise in number of electronic books or e-books. Many suggest that the first signs that eBooks would be more than a specialist fad was the publication of a mass market work online – Stephen King's *Riding the Bullet* which was released in 2000 for the princely sum of \$US2.50 (Gibbons, 2001). At the beginning of this technological development ebooks were tied to physical devices, such as Kobo and Kindles, which in turn were dedicated to specific formats and were not interchangeable, this has now been replaced with formats which can be used by any user on any device. The service model has moved to access through major vendors as part of standard packages without high technical or system dependencies. The extent of infiltration of eBooks into library collections can be seen in the expenditure statistics. A recent American Association of American Publishers publication reports that \$23 of every \$100 is now spent on eBooks, the rest on print books – a massive increase from 2008 when \$1 out of every \$100 revenue was from eBooks (Inouye, 2016).

The second is the development of new purchase models that change from the approach of manually selecting individual titles or collections offline to models that allow acquisition to be generated online through direct user engagement. Demand-Driven Acquisition (DDA), at times also called Patron Driven Acquisition (PDA) provides the library user with access to pre-loaded data within the library catalogue that enables them to directly request a copy of the eBook. The resource is then made available without any further library staff intervention. The resource is instantly directly delivered to the user. The role of the library in this model changes to one where an eBook suppliers is selected, works are made available to users

through a profile that enables access to relevant material. Parameters such as price are set to enable the number of short term loans that can occur prior to triggering the purchase of the title.

The benefits of DDA can be identified from the perspective of the library user and the library. For users they are able to immediately access the resources they need with minimal barriers to collection building and without have the complexities of interlibrary loan. For libraries the main benefit is in offering a range of relevant resources while minimising the staff time required to acquire eBook titles. Staff time is reduced because each title does not need to be individually selected and academic input sought to justify each individual purchase, records are loaded in bulk rather than one by one and a single invoice is paid rather than individual invoices for each title.

Evidence Based Acquisition (EBA) has more recently emerged as a model for acquiring eBooks. With immediate access to statistical evidence of usage of the titles acquired in this manner, the model is also referred to as usage based acquisition.

The Australian National University Library implemented a pilot of eBooks via DDA in 2015 to enable users to directly access resources and also to test the costs and benefits of DDA.

Experiences of Australian university libraries

Australian universities including the University of Sydney, Queensland University of Technology, Swinburne University and Western Sydney University. (Borchert and Cleary (2015), Cootes (2016), Davis and Morgan (2013), Dott (2016), Li (2016)).

The findings from the evaluations of these experiences show significant benefits for libraries and for library users. Conclusions from the presentations include:

- Reasonable average cost per title to the library (in the case of the University of Sydney less than US\$50)
- High use - from June – Dec. 2015 at the University of Sydney a total 18491 downloads and 17376 views, at Queensland University of Technology usage has tripled from 2014
- Material selected by users is highly relevant to the needs of other users – for example the University of Melbourne found 88 per cent of the titles bought were reused, which compares well with the reuse of library staff selected titles which was less than 40%, at Swinburne “only 21% of the librarian-selected ebooks recorded any use at all and autopurchased ebooks recorded much higher average use. The average number of loans across the librarian-selected ebooks was 2.57 while the autopurchased ebooks averaged 6.67 loans following purchase, or 9.67 loans in total if we include the three short-term loans prior to purchase” (Davis and Morgan 2013), 99 per cent reuse recorded by Western Sydney University for titles acquired using DDA that were selected by users.

Libraries have considered a number of factors to select suppliers to be used for DDA acquisition programs including:

- the cost parameters of the purchases (taking into account the total cost of short term loans and the full purchase of the books)
- the relevance of titles in the collection (scholarly content)
- the ability to select titles using a profile including factors such as date published, publishers, subject areas and costs.

The mix of careful selection of suppliers and management of DDA programs has been essential to ensuring that a range of relevant books are available and to optimise the success of these programs.

The Australian National University pilot in 2015

The Library has been purchasing eBooks for many years. At the end of 2014 the number of eBook titles available to users was 222,618. Most of the books had been purchased from major publishers such as

Wiley, Elsevier, Taylor and Francis, Springer, Oxford and Safari. The eBooks have generally been purchased outright with bibliographic records acquired individually or included as small packages after selection by library staff with input from academic staff.

The Library had offered the Ebsco's eBook package without DDA to users in 2014. After analysis a decision was made not to continue the package on the basis that the collection duplicated titles already available and was not value for money.

Taking account of the range of experiences of other libraries, the increasing use of electronic resources, needs for immediate access to resources by our users and need for a value for money solution the ANU Library decision was made to pilot DDA with one supplier in 2015.

The factors which were used to evaluate packages were:

- the cost parameters of the purchases (taking into account the total cost of short term loans and the full purchase of the books)
- the relevance of titles to the research and study undertaken at the university (scholarly content)
- the ability to select titles using a profile including factors such as date published, publishers, subject areas and costs
- overall value for money.

A number of vendor and publisher packages were considered. A decision was made to offer access to Proquest's Ebook Library based on an offer that was made that resulted in significant discounts to other subscriptions, the content that well met our needs and as the offer demonstrated good value for money.

A profile was defined in the eBook package for ANU with 48,478 titles loaded into the catalogue. There were monthly additions and deletions to our DDA titles lists.

The profile included the following parameters:

- subject areas/disciplines
 - Exclude EBL subject categories: Education, Engineering: Construction, Geography/Travel, Journalism, Publishing, Architecture, Engineering: Civil, Engineering: Manufacturing, Fiction, Home Economics, Library Science, Nursing, Tourism/Hospitality, Sport & Recreation
 - Include LC Class: LB 2326.4-2330 (Higher Education- Institutions of Higher Education), LB 2371-2372 (Graduate Education), LB 2381-2391 (Academic Degrees), GF 1-900 (Human ecology. Anthropogeography)
- material published after 2012
- publishers included in the profile for other Group of Eight libraries
- English language material
- Loan period limited to one week
- 3 loans will trigger an automatic purchase
- Maximum cost of item \$250
- Maximum cost of loan \$50.

The profile enables readers to have a quick or longer look at a book (less than 5 minutes is free to the Library). If a book is requested 3 loans times it automatically becomes subscribed to by the Library as a permanent purchase. Anecdotal data has shown that undergraduates, postgraduates, researchers and academics participated in this trial. This particular vendor caters for a broad spectrum of readers and it not tailored to any particular group.

The service was launched on Thursday, 5 March with an initial payment of US\$20,000 and within 12 hours, there were 15 short term loans totalling \$358.98. Titles used included:

- *Dependent Archipelagos in the Law of the Sea*
- *The Extension of Coastal State Jurisdiction in Enclosed or Semi-Enclosed Seas*
- *Stories from the Skeleton : Behavioral Reconstruction in Human Osteology*
- *Understanding Postcolonialism*

- *Environmental Policy and the Economy*
- *The SAGE Handbook of Public Administration*
- *Handbook of International Relations*

The service was continued to May 2015. Unfortunately 2015 spending was affected by the fall in the Australian Dollar which led to a freeze on monograph purchases in May 2015. The exchange rate significantly affected library purchasing as only 12% of the library's acquisition budget is spend in Australian dollars, 66% in USD and the fall in the value of the Australian dollar was approximately 10%.

The results of the DDA pilot were that that 2,621 short term loans occurred, at an average cost of \$24.64 for each loan., This is significantly less than the cost of a rapid turnaround (rush) interlibrary loan of \$33 (Australian Library and Information Association, 2013).

Short term loans (STLs) (purchased)	
Total titles STL	2621
Total STLs	3346
Total unique users	1407
Total cost for STLs	\$82,433.35
Average cost per STL	\$24.64

Table 1. DDA Short term loans

The number of titles purchased were as follows:

- 254 titles purchased
- Average use of each title (mean) was 20.13
- Average cost per book \$147.90, including the short term loans.

The profile of loans by title for purchased and short term loans till March 2016:

- 4750 uses of autopurchased titles 59%
- 3346 STLs 41%
- 8096 total use

A detailed summary of results can be seen at attachments 1 and 2.

Perhaps not surprisingly the titles purchased were primarily in social sciences and humanities. Given that monographs publishing is primarily in these disciplines use reflects publishing patterns.

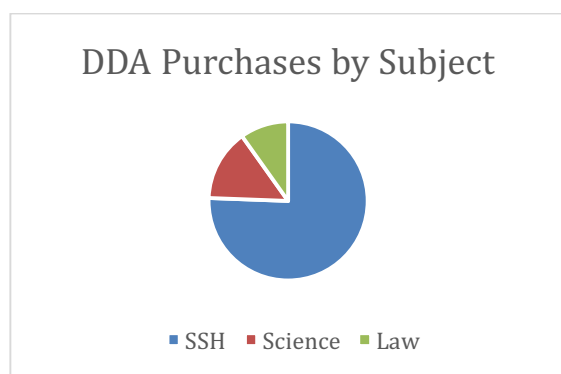


Diagram 1. EBook titles purchased by major subject area

Feedback from users indicated that being able to immediately access a wider range of titles was of high value to academics and higher degree researchers. It was much more convenient that waiting for works to come via interlibrary loan and filling in forms to initiate that process, or to undertake the administrative work to propose a title for purchase and wait for material to be ordered and then processed and made available through the Library.

Conclusion

Although the DDA pilot only occurred for a part of 2015 the results were clearly positive from the uptake of the users and library's perspectives:

- Titles were immediately available to all clients without having to download them or create individual orders
- Monthly updates ensured that records flowed into the catalogue for new material which is available so it's very up to date (this required work by library staff)
- Acquisition was much more streamlined and responsive with less manual invention (and therefore less human error) from library staff and vendor
- Price for the titles acquired compares well with the purchasing cost of individual ebooks (average of \$123.39) and print works from scholarly presses (average \$97.51).

The success of DDA fits within a framework of evidence that immediate access to relevant electronic resources best meets the needs of users in the academic environment. In 2015, the use of electronic resources by users of the Library increased by over 37 per cent to 5,003,243. The number of eBooks (titles) in the Library's collection increased to 261,932, 17.6 per cent.

In considering directions for 2016 and beyond additional suppliers will be selected and trialed based on the selection criteria used so far. An evaluation will be undertaken of the usage in 2016 after the new suppliers are selected. Collections that are geared towards research and out the outputs of scholarly presses will be targeted.

The major issues identified by other libraries of the risk of high budget spend will be monitored closely.

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Attachment 1

AUTOPURCHASED SUMMARY	
Total use for 254 ebooks	5114
Mean for use	20.13
Median for use	13
Max use (Understanding Human Ecology)	335
Min use (11 titles)	3
Average cost per book	\$147.90
Books by Subject	
Architecture	1
Business	10
Computer Science	3
Economics	9
Engineering	1
Environmental Studies	4
Fine Arts	9
Geography	1
Health	2
History	36
Language	8
Law	25
Library Science	2
Literature	8
Mathematics	1
Medicine	10
Military Science	6
Pharmacy	1
Philosophy	9
Political Science	52
Psychology	6
Religion	5
Science	8
Social Science	37

Attachment 2

AUTOPURCHASED TITLES (purchased 5 March - 11 May 2015) usage includes ALL STLs			
TITLE	USAGE	SUBJECT	COST
A History of Western Thought : From Ancient Greece to the Twentieth Century	5	Philosophy	\$ 217.50
A Modern View of the Law of Torts : The Commonwealth and International Library: Pergamon Modern Legal Outlines Division	4	Law	\$ 131.31
Aberrant Beliefs and Reasoning	27	Medicine	\$ 232.50
Age of Sustainable Development	26	Economics; Business/Management	\$ 33.99
Alexander the Great : A Reader	57	History	\$ 225.00
Alexander the Great : Man and God	25	Philosophy	\$ 107.93
Althusser and His Contemporaries : Philosophy's Perpetual War	6	Social Science	\$ 84.95
An International History of Terrorism : Western and Non-Western Experiences	11	Social Science	\$ 240.00
Answer to Job	4	Religion	\$ 205.50
Arab-Israeli Conflict : The Essential Reference Guide	36	History	\$ 155.75
ASEAN Regionalism : Cooperation, Values and Institutionalisation	43	Law	\$ 240.00
Asia, the US and Extended Nuclear Deterrence : Atomic Umbrellas in the Twenty-First Century	11	Military Science	\$ 240.00
Asia-Pacific Century : Challenges and Opportunities	9	Political Science	\$ 74.93
Australian public policy : Progressive ideas in the neoliberal ascendancy	24	Military Science	\$ 110.00
Authority, Ascendancy, and Supremacy : China, Russia, and the United States' Pursuit of Relevancy and Power	11	Political Science	\$ 210.00
Autobiography : Essays Theoretical and Critical	4	History; Political Science	\$ 88.43
Bananas, Beaches and Bases : Making Feminist Sense of International Politics	34	Literature; History	\$ 29.95
Bauhaus Weaving Theory : From Feminine Craft to Mode of Design	10	Social Science	\$ 90.00
Between Indigenous and Settler Governance	29	Fine Arts	\$ 202.50
Beyond Shangri-La : America and Tibet's Move into the Twenty-First Century	3	Law	\$ 94.95
Bodies That Matter : On the Discursive Limits of "Sex"	60	History; Social Science	\$ 111.00
British and Japanese Military Leadership in the Far Eastern War, 1941-45	12	Social Science; Psychology	\$ 247.43
Charles Bukowski, Outsider Literature, and the Beat Movement	12	History	\$ 210.00
Charting China's Future : Domestic and International Challenges	16	Literature; Economics	\$ 200.00
China Entering the Xi Jinping Era	24	Social Science; Political Science	\$ 232.50
China Turned On : Television, Reform and Resistance	21	Science	\$ 180.00
China's Rise and Regional Integration in East Asia : Hegemony or community?	25	History; Economics; Business/Management	\$ 210.00

China's Power and Asian Security	29	Political Science	\$	232.50
Chinese Industrial Espionage : Technology Acquisition and Military Modernisation	7	Architecture; Environmental Studies	\$	232.50
Chinese Politics in the Era of Xi Jinping : Renaissance, Reform, or Retrogression?	38	History	\$	76.43
Climate Governance in the Developing World	5	Environmental Studies	\$	78.70
Clinical Handbook of Psychological Disorders, Fifth Edition : A Step-by-Step Treatment Manual	43	Medicine	\$	213.00
Companion to Mysticism and Devotion in Northern Germany in the Late Middle Ages	4	Religion	\$	225.00
Comparative Regionalism : Economics and Security	15	Political Science	\$	232.50
Confronting Equality : Gender, Knowledge and Global Change	7	Social Science	\$	73.07
Consuming Ocean Island : Stories of People and Phosphate from Banaba	27	History	\$	27.99
Contemporary Issues in International Arbitration and Mediation : The Fordham Papers (2012)	7	Law Political Science; Economics; Social	\$	185.00
Cosmopolitanism : Ideals and Realities	13	Science	\$	25.82
Cosmopolitanism and International Relations Theory	12	Political Science	\$	78.70
Criminal Law	13	Law	\$	134.93
Critical Discourse Analysis : The Critical Study of Language	35	Language/Linguistics	\$	215.93
Cultural Politics of Emotion	39	Psychology	\$	38.99
Cultural Theory and Popular Culture : An Introduction	28	History; Social Science	\$	233.93
Decolonizing Methodologies : Research and Indigenous Peoples	29	Social Science	\$	134.95
Democracy versus Modernization : A Dilemma for Russia and for the World	6	Political Science	\$	247.50
Democracy, Law and Religious Pluralism in Europe : Secularism and Post-Secularism	13	Religion; Political Science	\$	217.50
Desk Reference to the Diagnostic Criteria From DSM-5®	12	Medicine	\$	69.00
Development, Human Rights and the Rule of Law : Report of a Conference Held in the Hague on 27 April—1 May 1981	10	Law	\$	131.31
Diagnosing the Diagnostic and Statistical Manual of Mental Disorders : Fifth Edition	14	Medicine	\$	58.95
Diagnostic and Statistical Manual of Mental Disorders (DSM-5®)	277	Medicine	\$	149.00
Digital Diplomacy : Theory and Practice	29	Political Science	\$	240.00
Dignity in Adversity : Human Rights in Troubled Times	12	Political Science	\$	78.70
Diminishing Conflicts in Asia and the Pacific : Why Some Subside and Others Don't	43	Political Science Social Science;	\$	225.00
Discourse, Politics and Media in Contemporary China	8	Language/Linguistics Environmental Studies;	\$	143.00
Discourses of Global Climate Change : Apocalyptic framing and political antagonisms	10	Science; Science: Physics	\$	217.50
DSM-5® Guidebook : The Essential Companion to the Diagnostic and Statistical Manual of Mental Disorders, Fifth Edition	35	Medicine	\$	70.00
DSM-5® Made Easy : The Clinician's Guide to Diagnosis	25	Medicine	\$	195.00

Eating the Enlightenment : Food and the Sciences in Paris, 1670-1760	14	Social Science	\$	45.00
Ecological Public Health : Reshaping the Conditions for Good Health	6	Social Science; Health Economics;	\$	240.00
Economies under Occupation : The hegemony of Nazi Germany and Imperial Japan in World War II	19	Business/Management	\$	240.00
Education for Cataloging and the Organization of Information : Pitfalls and the Pendulum	5	Library Science	\$	165.00
Ending Terrorism : Lessons for defeating al-Qaeda	11	Fine Arts; Social Science	\$	166.43
Essential Concepts in Sociology	18	Political Science; Social Science	\$	28.07
Ethics of Deconstruction : Derrida and Levinas	15	Philosophy	\$	125.00
Ethics of Liberation : In the Age of Globalization and Exclusion	16	Religion; Philosophy	\$	124.95
European Union : Power and policy-making	15	Law; Political Science	\$	225.00
Excitable Speech : A Politics of the Performative	13	Psychology; Social Science	\$	195.00
Feminism and Anthropology	24	Social Science	\$	30.32
Fifty Key Postmodern Thinkers	3	Philosophy	\$	187.50
Fine Art and Perceptual Neuroscience : Field of Vision and the Painted Grid	14	Fine Arts; Psychology	\$	217.50
Foragers, Farmers, and Fossil Fuels : How Human Values Evolve	8	Social Science	\$	46.88
Foreign Policy Analysis : New Approaches	22	Political Science	\$	181.25
Forming National Identity in Iran : The Idea of Homeland Derived from Ancient Persian and Islamic	7	Social Science	\$	148.50
Free Trade and Globalisation	12	Business/Management	\$	30.00
From Max Weber : Essays in Sociology	42	Social Science	\$	137.93
From Norman Conquest to Magna Carta : England 1066–1215	4	History	\$	232.50
Gender Discrimination and Inequality	30	Social Science	\$	30.00
Genre	35	Literature	\$	157.50
George H.W. Bush : Faith, Presidency, and Public Theology	3	History	\$	76.19
Girl Is a Half-formed Thing	8	Literature	\$	22.99
Global Capitalism, Culture, and Ethics	13	Business/Management; Philosophy	\$	225.00
Global Ecologies and the Environmental Humanities : Postcolonial Approaches	9	Literature	\$	210.00
Global Governance	7	Law; Political Science	\$	78.70
Global Governance : Why? What? Whither?	27	Law	\$	22.45
Global Governance and the New Wars : The Merging of Development and Security	31	Business/Management; Political Science	\$	125.95
Global Governance, Human Rights and International Law : Combating the Tragic Flaw	25	Law	\$	232.50
Global Politics : Globalization and the Nation-State	15	Political Science	\$	59.57
Global Warming	7	Science: Geology; Science; Science: Physics	\$	112.50
Globalisation and the Wealth of Nations	10	Economics; Business/Management	\$	21.88
Globalization : The Return of Borders to a Borderless World?	23	Political Science; Social Science	\$	232.50

Governance and Corruption	6	Political Science	\$	199.00
Great Convergence : Asia, the West, and the Logic of One World	16	Political Science	\$	16.99
Gun Crime in Global Contexts	18	Social Science	\$	232.50
Handbook of International Relations	121	Political Science	\$	219.00
Heritage Conservation and Japan's Cultural Diplomacy : Heritage, National Identity and National Interest	21	History; Museums History;	\$	210.00
Historians on History	4	Geography/Travel	\$	233.93
History of China	11	History	\$	40.45
Hitler and Nazi Germany	25	History	\$	150.00
Hitler and the Rise of the Nazi Party	40	History	\$	134.93
How to Master the IELTS : Over 400 Questions for All Parts of the International English Language Testing System	47	Language/Linguistics	\$	86.95
How to Pass Professional Level Psychometric Tests : Challenging Practice Questions for Graduate and Professional Recruitment	4	Business/Management	\$	89.90
Human Security	19	Political Science	\$	78.70
Immaterial Bodies : Affect, Embodiment, Mediation	9	Social Science	\$	142.00
Imperial Debris : On Ruins and Ruination	10	Political Science	\$	94.95
Imperialism and Postcolonialism	10	Political Science	\$	224.93
Impossible Citizens : Dubai's Indian Diaspora	4	Social Science; History Business/Management; Social Science;	\$	89.95
Inequality, Democracy, and Growth in Brazil : A Country at the Crossroads of Economic Development	8	Economics	\$	89.91
Information Society : Cyber Dreams and Digital Nightmares	20	Social Science	\$	78.70
Intergroup Misunderstandings : Impact of Divergent Social Realities	18	Social Science	\$	142.50
International Law, International Relations and Global Governance : International Law, International Relations and Global Governance	18	Law	\$	210.00
International Organization and Global Governance	30	Law; Political Science	\$	240.00
International Relations in a Constructed World	14	Political Science	\$	237.00
International Relations Theory : A Critical Introduction	44	Political Science	\$	225.00
International Security : The Contemporary Agenda	31	Political Science	\$	32.57
International Security Studies : Theory and Practice	38	Political Science; Military Science Business/Management; Environmental Studies;	\$	232.50
Interpreting the Precautionary Principle	22	Economics	\$	242.93
Intimate Letters : Leos Janaček to Kamila Stosslova	15	Fine Arts	\$	103.43
Introducing Social Policy	10	Social Science	\$	247.43
Introduction to the Law of International Criminal Tribunals : A Comparative Study. Second Revised Edition	5	Law	\$	175.00
Iran-Iraq War (RLE Iran A)	16	History	\$	165.00
Iran-Saudi Arabia Relations and Regional Order	16	Political Science; History	\$	166.43
Islam and Human Rights : Tradition and Politics	13	Law	\$	25.99
J.M. Coetzee : a life in writing	29	Literature	\$	43.99

Japanese : Music at the Edge of Circulation	5	Fine Arts	\$	89.95
Jung's Answer to Job : A Commentary	4	Religion	\$	187.50
Key Thinkers, Past and Present (RLE Social Theory)	12	Social Science	\$	172.50
Land and Freedom : The MST, the Zapatistas and Peasant Alternatives to Neoliberalism	25	Political Science; Business/Management	\$	134.95
Law and the Wearing of Religious Symbols : European Bans on the Wearing of Religious Symbols in Education	17	Law	\$	225.00
Law, War and Crime : War Crimes, Trials and the Reinvention of International Law	59	Law	\$	78.70
Learning OpenStack Networking (Neutron)	3	Computer Science/IT	\$	26.99
Lenin's Revolution : Russia, 1917-1921	9	History	\$	175.43
Liberalism : The Life of an Idea	18	Political Science	\$	54.94
Locke	6	Philosophy	\$	101.20
Logical Investigations Volume 1	8	Philosophy	\$	188.93
Longman Dictionary of Language Teaching and Applied Linguistics	8	Language/Linguistics Engineering; Engineering:	\$	215.93
Low Cost Emergency Water Purification Technologies : Integrated Water Security Series	81	Environmental	\$	107.91
Make-Believe Space : Affective Geography in a Postwar Polity	11	History	\$	89.95
Making Health Policy	12	Social Science; Health	\$	188.00
Marketing Planning Guide, Third Edition	18	Business/Management	\$	202.50
Mathew Brady: Photographer of Our Nation	3	Fine Arts	\$	237.00
Modern Primitives : Race and Language in Gertrude Stein, Ernest Hemingway, and Zora Neale Hurston	6	Literature	\$	225.00
Multilevel Modeling of Categorical Outcomes Using IBM SPSS	4	Psychology; Social Science	\$	157.50
Nasals, Nasalization, and the Velum : Nasalization Velopharyngeal Function	19	Language/Linguistics	\$	131.31
Nazi Propaganda (RLE Nazi Germany & Holocaust) : The Power and the Limitations	34	History	\$	172.50
New and Old Wars : Organised Violence in a Global Era	105	Military Science; Social Science	\$	33.70
New Dynamics in US-China Relations : Contending for the Asia Pacific	107	History; Political Science	\$	232.50
New Participatory Dimensions in Civil Society : Professionalization and Individualized Collective Action	19	Political Science	\$	210.00
New Public Governance : A Regime-Centered Perspective	5	Political Science	\$	237.00
New Wars, New Militaries, New Soldiers? : Conflicts, the Armed Forces and the Soldierly Subject	13	Military Science; Social Science	\$	144.95
New Women in Colonial Korea : A Sourcebook	25	Social Science	\$	225.00
Nuclear Proliferation and the Psychology of Political Leadership : Beliefs, Motivations and Perceptions	8	Political Science	\$	202.50
Nuclear Weapons and International Security : Collected Essays	9	Political Science Science: Anatomy/Physiology; Science: Biology/Natural	\$	202.50
Obesity and Overweight	9	History; Science	\$	30.00
Objects and Imagination : Perspectives on Materialization and Meaning	9	Social Science	\$	132.00

		Economics; Mathematics;		
Pareto Distributions Second Edition	18	Business/Management	\$	134.93
Perception and Misperception in International Politics	34	Political Science	\$	107.93
Performativity and Performance	3	Social Science	\$	142.50
Performativity, Politics, and the Production of Social Space	15	Environmental Studies; Social Science	\$	210.00
Persia (RLE Iran A) : History and Heritage	9	History	\$	172.50
Pierre Bourdieu : Key Concepts	37	Social Science	\$	127.50
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